

ST. LAWRENCE HIGH SCHOOL

A Jesuit Christian Minority Institution WORK SHEET - 29 CLASS – XI

SUBJECT – BSTD	CHAPTER 9 – Internal Trade
TOPIC – Wholesalers and Retailers	

DATE - 01.02.21

Multiple choice questions :

- 1. Trade that takes place within the boundary of the country is called
- a) external trade b) internal trade c) import d) export.
- 2. Which one of the following deals with large quantity of goods ?
- a) agent b)broker c) wholesaler d) retailer.
- 3. Wholesaler provide services to which of the following ?
- a) manufacturers b) retailers c) consumers d) all of these.
- 4. Wholesaler acts as a _____ of the manufacturer.
- a) selling agent b) purchaser c) consumer d) wholesaler.
- 5. When wholesaling is combined with manufacturing of goods it is known as
- a)manufacturer retailer b) manufacturer wholesaler c)retailer wholesaler d) none of these.
- 6. Which one of the following is an example of wholesale trade ?
- a) grocery shop b) ration shop c) Bata d) distributor of clothes.
- 7. Wholesaler acts as a link between manufacturer and _____.
- a)consumer b) middlemen c) retailer d) supplier.
- 8. When wholesaler sells goods to retailer as well as consumer it is called
- a) manufacturer wholesaler b)manufacturers retailer c) retailer wholesaler d)retailer consumer.
- 9. Retailer acts as a link between wholesaler and _____.
- a) consumer b) middlemen c)retailer d) supplier.
- 10. When wholesaler purchase goods from producer to sell to the retailer it is called
- a) manufacturer wholesaler b)manufacturers retailer c) merchant wholesaler d) retailer consumer.
- 11. Which of the following functions of retail trade ?



- a) business function b) service function c) both a and b d) none of these.
- 12. Which of the following is an example of retail trade ?
- a) ration shop b) distributor of clothes c) distributor of consumer goods d) none of these.
- 13. The objective of retail trade is to sale goods to the -
- a) consumer b) middlemen c) retailer d) supplier.
- 14. Retailers sell goods in
- a) small quantity b) bulk quantity c) both a and b d) none of these.
- 15. Fixed shop retailers can be classified into how many types ?

a) 2 b) 3 c) 4 d) 5.

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